



What's **New** *in 2016*



www.aes-corp.com





Welcome to AES Corporation.

We're pleased to build off our many 2015 new initiatives and bring even more advanced features to our valued customers. As a reminder, last year we introduced:

- 7275 AES-*Network Management System* V2.0 Enhancements
- Disaster Recovery (DR) Solution
- Alarm Automation (AA) Solution
- 7795 AES-*IntelliPro* Fire
- Newly Redesigned Website
- Sales & Field Support Expansion

In 2016, we're taking our capabilities to an even higher level with tools to help our dealers gain even more end users. We're providing access to information for all levels of customers, from installers to sales and marketing, to help them do their jobs in the field and we're enhancing our product lines to provide better performance.

And, we're not done yet. Our dedicated team is already working on 2017 products and services. We look forward to sharing these developments with you in the months to come as we roll out our product roadmap initiatives.

Best wishes to your family and business from all of us at AES.



Bill Kieckhafer
President & COO

AES-MultiNet & IP Link Releases

AES is offering 2 new upgrades to AES Dealers currently enrolled in Maintenance Program.

AES-MultiNet 1067

- Correction of false NetCon reporting
- 7706-ULF Zone 1 corrections
- Improvements to Fast Serial Automation Recovery (FAR)
- Sub-Tools GUI
- 2-Day script performance optimization
- Database Optimization
- Subscriber Maintenance via Sub-Tools
- And more...

IP Link 23YQ

- Disaster Recovery functionality
- Performance stability
- Resolution to TCP/IP connectivity issues - ARP Logic enhancement

These updates to your *AES-IntelliNet* IP Links and *AES-MultiNet*® Receivers must be performed by an AES Technical Support specialist. Please contact us at **support@aes-corp.com** or **(866) 237-3693**.

To renew your Maintenance Agreement, please contact your AES Sales Representative at **sales@aes-corp.com** or **(800) 237-6387**.



Enhanced AES-IntelliStart Service

AES-IntelliStart is your complete network start-up solution. Rapidly build, optimize, and expand AES-IntelliNet networks. AES-IntelliNet private wireless mesh radio networks are owner operated and controlled without reliance on public service providers. With the AES-IntelliStart bundled services and product offering, owners and operators can easily optimize and scale their AES network. Leveraging AES experts and best practices takes the guesswork out of building a new AES network. Successful accelerated deployment, maintenance, and expansion of your network improves staff and resource efficiencies.

Choose the AES-IntelliStart service option that best suits your business needs:

- Central Station Starter Network Package
- IP Link Starter Package



Become a Dealer

Whether you're a full service alarm dealer, contract central station, installation and service company, or integrator, becoming an authorized AES Dealer can help grow your alarm monitoring business. Contact your local AES Sales Representative today to learn how.

sales@aes-corp.com

7706-ULF Integrated Fire Monitoring System

The AES Corporation model 7706-ULF was engineered in close collaboration with Potter Electric Signal Co., designed specifically for small to mid-size fire protection applications. The 7706-ULF is a single-box integrated solution, bringing together AES-IntelliNet® patented alarm communications technology and Potter's proven Fire Alarm Control Panel (FACP) for life safety.



- UL Listed and NFPA Compliant
- A compact intelligent FACP
- Easy to install turnkey solution

7788F-ULP-P Fire Subscriber with AES-IntelliPro & Local Annunciator

The AES Corporation model 7788F-ULP-P is an 8 Zone Fire Subscriber with 8 Supervised Zones and includes 7795 AES-IntelliPro Fire accessory and 7740 Local Annunciator for faster, cleaner installation. No longer required to wire alarm trouble and supervisory outputs on radio. The 7788F-ULP-P is UL 864 Listed for Primary Standalone Alarm Communication with fire radios.



To learn more about AES products and services, contact us at sales@aes-corp.com or visit our website:



<http://aes-corp.com/products/>

Dealer Marketing

The new AES Dealer Marketing toolkit was designed to be a dedicated place for accessing many new end user pieces. This collateral has been created to help your sales team promote AES patented technology to your customers and grow your business, now available for download in your choice of either AES branded or customizable versions so you can edit with your company logo and contact info.



End User Datasheet



End User Brochure



HTML Email



End User Direct Mail



Presentation



Video Customization



Web Banners



Customer Portal

It's easy to register and quickly gain access.

<http://toolkit.aes-corp.com/register/?step=register>



AES-IntelliNet[®] technology
powers alarm communication
success stories

**EVOLVING
TOGETHER**





AES Training Academy

AES Corporation offers a wide variety of ways for our valued customers to receive training on AES-IntelliNet® patented technology, products and services. Choose an option that's best for your business.

-  **LIVE TRAINING**
-  **ONSITE TRAINING**
-  **REGIONAL TRAINING**
-  **WEBINARS**
-  **NETWORK PLANNING**
-  **SITE CERTIFICATION**
-  **VIDEOS**

AES Technical Support

AES Corporation is committed to providing world class technical support and customer service excellence. In 2015, we welcomed Lee Dubé to the management team as our new Director of Technical Support leading technical operations efficiency and managing product application activities. We also recently expanded the Support team with a dedicated Technical Support Project Manager. Henry Carrillo has joined us at our HQ East in Peabody, MA and offers bilingual capabilities to assist with our Spanish speaking customers.

-  **ONLINE**
-  **KNOWLEDGEBASE + CASE TRACKER**
-  **TELEPHONE**
-  **EMAIL**

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